

# *Mi Sueño*

W I N E R Y

“Mi Sueño,” Spanish for “My Dream,”

Founded in 1997, Mi Sueño Winery, is the realization of Rolando and Lorena Herrera. Together, they built their dream winery with love, passion, and a deep understanding of the art and science of growing exceptional grapes and crafting award winning wines rich in character and elegance.

## POSITION SUMMARY:

The Tasting Room Associate is responsible for ensuring that guests and visitors to the winery receive warm and gracious hospitality, while sampling our collections of wines and discovering the story, history and winemaking practices of Mi Sueño. We are seeking vibrant, upbeat, self-starters who are flexible and love working in a team environment. The candidate must be passionate about wine and hospitality with a yearning for developing strong relationships with our guests.

## ESSENTIAL DUTIES AND RESPONSIBILITIES:

Duties include, but are not limited to:

Daily Tasting Room Operations:

- Managing Reservations (Wine Direct, Tock experience a plus)
- Delivering a unique and memorable wine tasting experience
- Conduct Winery Tours in a professional, engaging and informative manner
- Opening and Closing of our visitor center areas
- Perform Order Processing, including cash handling (Wine Direct experience preferred)
- Stock of Wine or Merchandise to Tasting Room Displays and storerooms
- Strong ability to sell wine and various club memberships to all types of customers
- Maintain a clean and organized work area at all times

## EXPECTATIONS AND OTHER REQUIREMENTS:

- Is Passionate about wine and food and strongly desires to share their knowledge of both with guests and other co-workers
- Considers themselves a “People Person” and excels at communicating, written, verbal and in-person
- Comfortable speaking in front of crowds both large and small
- Is a Self-Starter and considers themselves a “Task Master”
- Enjoys working a flexible schedule including weekends and holidays
- Must be 21 years of age
- Must be able to lift 50 lbs.

Benefits: Medical / Dental / Vision (100% paid by employer for employee), 401K Plan, Sales Commission and Wine Club Sign Up Commission, discount on wine purchases.

**Send Resumes to [HR@misuenowinery.com](mailto:HR@misuenowinery.com)**